



Consumer, Food & Retail

Energy Services



Healthcare

Our team has a rich history of building world-class companies in partnership with management teams.

Bregal Partners invests in industry leading middle market companies that generate **\$10 to \$75 million or more of EBITDA**. We seek to invest **between \$25 and \$90 million of equity** (with the ability to invest up to \$150 million from Bregal Investments co-investment) in three core verticals: **consumer, food & retail; energy services; and healthcare services.**

The deep domain expertise and extensive networks built by our partners over their collective 25+ years investing allow us to accelerate operational improvements, capture organic opportunities, execute strategic acquisitions and pursue industry consolidations in efforts to increase the profitability and value of the companies in which we invest. We are open to all transaction structures, with a **focus on management buyouts, corporate carveouts, take privates, and recapitalizations.**

With **\$600 million of committed capital** predominantly from a charitable foundation started by a European family with roots back to 1841, Bregal Partners brings experience, stability, a long-term outlook, and a commitment to corporate social responsibility to all of its investment activities. Bregal Partners is part of Bregal Investments, a global family of private equity and fund investment vehicles that has invested more than \$10.5 billion since 2002.

Consumer, Food & Retail

Food & beverage, branded consumer products, health & wellness, specialty retail, grocery & restaurants

Energy Services

Oilfield services & equipment, midstream suppliers & service providers, petroleum products distribution & storage, and energy infrastructure services

Healthcare

Retail healthcare, practice management, healthcare services, distribution, and product businesses that help reduce the cost of care or improve outcomes

\$10-75+

OF EBITDA

(\$ in millions)

\$25-90+

OF EQUITY

(\$ in millions, up to \$150 million with co-invest)

25+ Years

OF EXPERIENCE

partnering with founders and management teams

3 Core

VERTICALS

with deep expertise

Robert Bergmann
Co-Founder &
Managing Partner
212-704-5350

Scott Perekslis
Co-Founder &
Managing Partner
212-704-5350

Charles Yoon
Managing Partner
212-704-5368

Michael Anderson
Director
212-704-5363

Samer Ezzeddine
Principal
212-704-5369

Paul McGill
Principal
212-704-5360

Current Investments

| | | | | | | |
|--|--|---|---|---|---|---|
|  <p>Harvester and processor of MSC-certified whitefish</p> |  <p>Provider of oilfield water management solutions</p> |  <p>Manufacturer of bowhunting and archery accessories</p> |  <p>Harvester, processor, and marketer of MSC-certified scallops</p> |  <p>Global producer of mass participation athletic events</p> |     <p>Innovator in protective and performance sports equipment</p> |    <p>Provider of community-based care to disabled individuals</p> |
|--|--|---|---|---|---|---|

Completed Add-on Acquisitions

| | | | | | | | | | | |
|--|---|---|--|---|--|---|--|--|---|--|
|  <p>has acquired</p> <p>High Liner Foods' scallop business and processing facility</p> |  <p>has acquired</p> <p>Hygrade Ocean Products</p> |  <p>has acquired</p> <p>TROPHY TAKER</p> |  <p>has acquired</p> <p>RAMCAT</p> |  <p>has acquired</p> <p>NATHAN</p> |  <p>has acquired</p> <p>Advance Hydrocarbon</p> |  <p>has acquired</p> <p>MEDAVID</p> |  <p>has acquired</p> <p>fishing vessels, fishing rights, and other select assets from the Peabody Corp.</p> |  <p>has acquired</p> <p>Obsession Bowls</p> |  <p>has acquired</p> <p>Tink's</p> | |
|  <p>has acquired</p> <p>selected assets from Superior Disposal Services</p> |  <p>has acquired</p> <p>Dead down wind</p> |  <p>has acquired</p> <p>365 Productions</p> |  <p>has acquired</p> <p>selected assets from Texas SWD</p> |  <p>has acquired</p> <p>Integrated Development Services</p> |  <p>has acquired</p> <p>XO ATHLETIC</p> |  <p>has acquired</p> <p>selected assets from Borejaks Energy</p> |  <p>has acquired</p> <p>selected assets from Integrity Services</p> |  <p>has acquired</p> <p>projectsport.</p> |  <p>has acquired</p> <p>ReMed</p> |  <p>has acquired</p> <p>Sun City USA</p> |

Areas of Focus

Consumer

Consumer products

- Authentic sporting goods
- Branded enthusiast products
- Health & wellness products
- Juvenile products
- Performance apparel
- Pet products

Food

- Seafood / resource plays
- Branded food
- Organic / natural
- Pet food

Restaurants

- High growth fast casual & QSR
- Franchisors with proven concepts

Retail

- Multi-unit retail
- Retail healthcare
- Specialty e-commerce
- Specialty grocery

Energy

Environmental services

- Salt water disposal
- Solids control and management
- Regulatory driven products & services

Products and services that increase the useful life of resources

- Artificial lift & compression
- Well servicing
- Chemicals

Equipment providers that are leveraged to increased well site intensity

- Proppant-related technology
- Coil tubing

Technologies and products that lower the cost of completion

- Tool rental
- Down hole tools & technology

Healthcare

Retail healthcare

- Dermatology practice management
- Dental practice management
- Animal health

Other practice management

- Primary care
- Other office-based providers

Behavioral health

- Traumatic brain injury programs
- Intellectual & development disability programs

Miscellaneous services

- Health & wellness
- Payer services
- Specialty benefit management
- Outpatient facilities with JV model
- Workers comp services
- Payment integrity